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14  
15 SUPERIOR COURT OF THE STATE OF CALIFORNIA  
16 COUNTY OF SAN FRANCISCO

17 UFCW & Employers Benefit Trust, on behalf  
of itself and all others similarly situated

18 Plaintiffs,

19 vs.

20 Sutter Health, et al.,

21 Defendants.

22  
23 People of the State of California, ex. rel.  
Xavier Becerra,

24 Plaintiff,

25 vs.

26 Sutter Health,

27 Defendant.  
28

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County of San Francisco

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Case No. CGC 14-538451  
Consolidated with  
Case No. CGC-18-565398

**THE PARTIES' JOINT SUBMISSION IN  
RESPONSE TO THE COURT'S AUGUST  
13, 2020 ORDER RE APPOINTMENT OF  
THE MONITOR**

Date: September 4, 2020  
Time: 9:15 a.m.  
Judge: Hon. Anne-Christine Massullo  
Dept.: 304

Action Filed: April 7, 2014

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1 **BACKGROUND**

2 On August 13, 2020, the Court issued an Order seeking (A) responses to four specific  
3 questions in the Court’s Tentative Ruling Re (1) Plaintiffs’ Motion for Preliminary Approval of  
4 Settlement and (2) Plaintiffs’ Motion to Appoint a Monitor (Plaintiffs’ Motions); (B) copies of the  
5 Request for Proposal and non-disclosure and confidentiality agreements used in the monitor  
6 selection process; and (C) an explanation of the policy issues precluding the submission of the  
7 information requested by the Court. (Order, August 13, 2020, p. 5; Further Tentative Ruling on  
8 Plaintiffs’ Motions, Aug. 11, 2020, p. 24.) This submission provides the information requested by  
9 the Court, and also responds to the Court’s request for guidance on the standard of review  
10 applicable to the parties’ monitor selection. (FT, Aug. 12, 2020, 90:3-13; 83:3-10.)

11 **PARTIES’ JOINT RESPONSE**

12 The Parties welcome the opportunity to supplement the record with further documentation  
13 related to diversity, equity, and inclusion. The Attorney General, UEBT, Sutter, and counsel for  
14 all parties share the Court’s commitment to these issues, both in their day-to-day operations and in  
15 the selection process for the monitor. We believe that our commitment yielded a monitor team  
16 that is highly qualified to address specialized healthcare and antitrust issues; is free of actual or  
17 potential conflicts of interest; is balanced and neutral on the issues likely to come before it; and is  
18 a diverse and inclusive team that collectively will engage in the substantive issues that may arise  
19 in this case.

20 **I. LEGAL STANDARD**

21 The standard by which the Court reviews the Parties’ monitor selection at preliminary  
22 approval is whether that selection “is within the ‘ballpark’ of reasonableness.” (*Kullar v. Foot*  
23 *Locker* (2008) 168 Cal.App.4th 116, 133.) This standard is applicable to the Court’s review of the  
24 Parties’ entire settlement for preliminary approval, which includes the terms governing the  
25 Monitor. (Proposed Final Judgment (PFJ), attached as Exh. B to Mot. for Preliminary Approval of  
26 Settlement, § V.)<sup>1</sup>

27 \_\_\_\_\_  
28 <sup>1</sup> At final approval, a court evaluating a class settlement must give “[d]ue regard” to the fact that  
the settlement is a “consensual agreement between the parties” and the inquiry “must be limited to

1 Although no California cases appear to have addressed the issue, persuasive authority in  
2 *U.S. v. Baltimore Police Department* recently addressed the standards that apply to the Court’s  
3 review of the Parties’ monitor selection as part of a consent decree. ((D. Md. 2017) 282  
4 F.Supp.3d 897, 900 (*Baltimore*)). The district court held that, where a monitor is selected by the  
5 parties pursuant to a settlement, the court role is limited to “decid[ing] whether the parties’ jointly  
6 proposed monitor candidate was selected in accordance with the terms of the Consent Decree and  
7 is qualified to oversee execution of the specific requirements of the Decree.” (*U.S. v. Baltimore*,  
8 *supra*, 282 F.Supp.3d at pp. 901-902); *Ibid.* (where the monitor selection process is detailed in the  
9 settlement, the “relevant law by which the Court is constrained is the terms of the Consent Decree,  
10 and the relevant facts are the available evidence and data regarding the qualifications of the  
11 proposed monitor and team . . . ”.) The court explained that it is constrained by the settlement  
12 agreement:

13 The fact remains, however, that this is the *remedy* phase of *a lawsuit* between  
14 two adverse parties, and the Court is constrained to act only within that  
15 context. The Court is *not* granted the broad authority given legislatures and  
16 elected executives to set policy—rather, just the opposite. The Court is limited  
17 by rules of procedure, statutes, the Constitution, and here, very specifically, the  
18 terms of the Decree. In other words, the Court does not write on a blank slate  
19 and is not free to frame policy or adopt reform measures that the Court (or the  
20 public) might think is best under the circumstances . . . . This means that the  
Court must resolve any issue before it, largely as framed by the parties,  
according to the relevant law and facts. Here, the Court's role is narrowly  
defined: It must decide whether the parties' jointly proposed monitor candidate  
was selected in accordance with the terms of the Consent Decree and is  
qualified to oversee execution of the specific requirements of the Decree.

21 (*U.S. v. Baltimore, supra*, 282 F.Supp.3d at pp. 901-902, emphasis in original.)

22 Applying this standard, the court gave deference to the parties’ monitor selection because  
23 under the settlement, the parties were responsible for evaluating the monitor candidates and  
24 selecting a qualified individual and supporting team. The court reasoned that “[a]bsent any  
25 evidence that the parties have mishandled or short-circuited the selection process, it would be

26 \_\_\_\_\_  
27 the extent necessary [for the Court] to reach a reasoned judgment that the agreement is not the  
28 product of fraud or overreaching by, or collusion between, the negotiating parties, and that the  
settlement, taken as a whole, is fair, reasonable and adequate to all concerned.” (See *Dunk v. Ford  
Motor Co.* (1996) 48 Cal.App.4th 1794, 1801.)

1 inappropriate for the Court to lightly disregard their recommendation.” (*Id.* at p. 902.)

2 In addition to the persuasive authority in *Baltimore*, the U.S. Department of Justice and  
3 American Bar Association (ABA) have published guidelines to government agencies on monitor  
4 selection. The U.S. Department of Justice states that “[t]he selection process for a monitor should  
5 be designed to (1) choose a highly qualified and respected person based on suitability for the  
6 assignment and all of the circumstances; (2) avoid potential and actual conflicts of interest; and (3)  
7 otherwise instill public confidence in the selection.” (U.S. Department of Justice, Stuart DeLery,  
8 Acting Associate Attorney General, *Statement of Principles for Selection of Corporate Monitors*  
9 *in Civil Settlements and Resolutions*, at subd. II (1) (April 13, 2016).)

10 The ABA similarly includes the very factors that the parties used in their monitor selection  
11 process: (1) the integrity, credibility and professionalism of the Monitor; (2) the expertise or  
12 experience in the industry or specific subject matter of the monitorship; (3) the relevant skills and  
13 experience necessary to discharge the duties of the Monitor as described in the Court Order or the  
14 Agreement; (4) the expected structure of the Monitorship Team and the ability of the Monitor to  
15 access and deploy resources as necessary to discharge the duties of the Monitor as described in the  
16 Court Order or the Agreement; and (5) the commitment to serving as the Monitor for the entire  
17 monitorship term. (ABA, Monitor Standards, Standard 24-2.4, available at  
18 [https://www.americanbar.org/groups/criminal\\_justice/standards/MonitorsStandards/](https://www.americanbar.org/groups/criminal_justice/standards/MonitorsStandards/).) As set forth  
19 below, the selection process was designed to ensure the selection of a highly qualified and  
20 respected person, avoid conflicts of interest, and instill public confidence in the monitor selection.

21 **II. THE PARTIES’ MONITOR SELECTION IS WITHIN THE “BALLPARK” OF**  
22 **REASONABLENESS**

23 The Parties’ selected Monitor, Jesse Caplan of Affiliated Monitors, Inc. (AMI), and the  
24 process used to select him, are within the “ballpark” of reasonableness. (*Kullar v. Foot Locker,*  
25 *supra*, 168 Cal.App.4th at p. 133.) The Parties’ selected Jesse Caplan based on agreed-upon  
26 criteria for selecting a monitor: (1) being well-versed in antitrust law and healthcare operations,  
27  
28

1 including managed care contracting experience; (2) lack of conflicts of interest;<sup>2</sup> and (3)  
2 preferably has experience as a monitor. These qualifications are critical due to the unique and  
3 complex nature of the proposed injunctive relief agreed to by the Parties. The Proposed Final  
4 Judgment concerns Sutter’s managed care contracting practices in the context of ongoing,  
5 complex contract negotiations with Insurers for the services of a multi-hospital, \$15 billion health  
6 care system. An effective monitor must have knowledge of and experience with managed care  
7 contracting and concepts such as tiering, steering, narrow networks, and the dynamics of rate  
8 negotiations. A monitor also must be an experienced antitrust practitioner, given that the terms of  
9 the Proposed Final Judgment require an understanding and application of legal concepts such as  
10 clinical integration, financial integration, tying, bundling, and the assessment of competitive  
11 effects. There are very few professionals who have both the substantial antitrust and healthcare  
12 experience required to assist the Court in monitoring compliance with the Proposed Final  
13 Judgment.

14           After the Parties reached a settlement in principle, we jointly prepared a Request for  
15 Proposal which built on the criteria earlier agreed in principle and identified several other  
16 qualifications for the position, including one on the applicant’s commitment to diversity, equity,  
17 and inclusion.<sup>3</sup> (Decl. of Cheryl Johnson (Johnson Decl.), Exh. A, Request for Proposal (RFP);  
18 Plaintiffs’ Supp. Submission in Response to Feb. 25, 2020 Order, filed May 22, 2020 (Supp.  
19 Submission to Feb. 25 Order), pp. 33-34.) Each applicant was required to provide a description of  
20 his/her qualifications and experience for each criterion. (See Johnson Decl., Exh. A, RFP, p. 4.)

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22 <sup>2</sup> The Parties advised the Court on October 16 that they had reached an “agreement in principle”  
23 which was confidential (FT Oct. 16, 2019 at 8:21-9:2). The Parties expressly do not waive  
24 confidentiality of their settlement discussions or the mediation privilege.

25 <sup>3</sup> The RFP requested that applicants describe their qualifications and experience in seven areas:  
26 healthcare operations in California and/or the United States, including but not limited to managed  
27 care contracting; California and/or federal antitrust law; auditing, investigating, or reviewing  
28 compliance of organizations, including experience in monitoring settlements or court orders,  
specifically in healthcare and/or antitrust matters; experience with dispute resolution or in  
preparing recommendations as a judge, counsel, or neutral; and any other information relevant to  
the ability to satisfy Monitor duties; the applicant’s organization’s commitment to equity,  
diversity, and inclusion; any unique characteristics of the applicant’s organization and/or  
personnel relevant to the ability to perform the duties of the monitor.



1           The appointment of Mr. Caplan satisfies the criteria agreed upon by the Parties, as well as  
2 the monitor standards issued by the U.S. Department of Justice and ABA. Mr. Caplan has  
3 significant experience serving as a monitor and has requisite experience in healthcare antitrust and  
4 managed care contracting, and otherwise meets the qualifications agreed upon by the Parties.  
5 (Plaintiffs' Mot. to Appoint a Monitor, filed January 30, 2020 (Monitor Mot.), pp. 4-5.) He will  
6 be joined by a team that includes Dionne Lomax, whom the parties invited to apply to be a  
7 monitor early on in the selection process because of her substantial healthcare antitrust knowledge  
8 and experience with managed care contracting, both as an attorney with the U.S. Department of  
9 Justice Antitrust Division and as a private practitioner representing health care systems, provider  
10 groups, and other health care-related entities. (Supp. Submission to Feb. 25 Order, p. 34; Decl. of  
11 Dionne Lomax (Lomax Decl.), ¶¶ 2-5; Caplan Decl., ¶¶ 3-7.) Neither Mr. Caplan nor any other  
12 member of AMI's team has conflicts of interests; indeed, as a monitoring firm, none of AMI's  
13 engagements involve attorney-client relationships, thereby avoiding conflicts issues. (Monitor  
14 Mot., p. 5.) Mr. Caplan has committed to serving the full duration of the monitorship. (Monitor  
15 Agmt., attached as Exh. B to Johnson Decl. in Support of Monitor Mot. (Monitor Agmt.), ¶ 3.1.)

16           As discussed in more detail below, after reviewing the applications of other candidates,  
17 conducting phone interviews, and a second round of in-person finalist interviews, the parties  
18 jointly selected Mr. Caplan because he has substantial monitoring experience and the requisite  
19 healthcare (particularly managed care contracting) and antitrust expertise, as well as the credibility  
20 and independence necessary to be effective in his role. The experience, knowledge and diversity  
21 of his team also are critical to his selection. In particular, Ms. Lomax augments Mr. Caplan's  
22 candidacy because of her substantial healthcare antitrust knowledge and experience. (Ward Decl.,  
23 ¶ 17.) Together, Mr. Caplan and his team offer substantial knowledge and experience in  
24 monitoring, healthcare operations, and healthcare antitrust. Furthermore, Mr. Caplan's monitor  
25 appointment will also garner public confidence because of his and his team's experience and  
26 expertise, professional reputation, the lack of conflicts, and the support and resources of AMI.

27           Mr. Caplan's team also best satisfied the parties' requirements for diversity, equity and  
28 inclusion. The Parties took account of these considerations during the monitor selection process.

1 (Supp. Submission to Feb. 25 Order, pp. 33-34.) Whether viewed against the legal standards  
2 applicable to preliminary approval, or beyond those standards, to considerations regarding  
3 diversity, equity and inclusion discussed below, the Parties believe that they have satisfied both in  
4 their monitor selection and recommendation.

5 **III. THE COURT’S QUESTIONS IN THE AUGUST 13, 2020 ORDER**

6 The Court asked for information related to the parties’ monitor selection process, as  
7 follows: “(1) the race and gender identity of all applicants; (2) qualification ratings, including on  
8 fostering diversity and inclusion in the workplace; (3) how outreach to drive applications was  
9 conducted; and (4) whether outreach was successful.” (Aug. 13, 2020 Order, p. 5.) The Parties  
10 address the Court’s questions in the order in which we conducted the monitor selection process,  
11 starting with our initial outreach to potential applicants.

12 **A. How Outreach To Drive Applications Was Conducted**

13 **1. The Parties Established a Fair Process to Identify Qualified Monitor**  
14 **Candidate Applicants**

15 The Parties’ efforts to identify qualified and suitable candidates began in mid-to late  
16 September 2019 for the Plaintiffs and early October for Sutter, when settlement emerged as a  
17 meaningful possibility. (Johnson Decl., ¶ 7; Decl. of Margaret Ward (Ward Decl.), ¶ 6.) Initially,  
18 the Parties worked to identify candidates that at a minimum (1) have knowledge and experience in  
19 antitrust law and healthcare operations, including but not limited to managed care contracting; (2)  
20 preferably have served as a monitor in a prior case of similar magnitude; and (3) did not have an  
21 existing or prior relationship with any of the Parties. (Johnson Decl., ¶ 8; Ward Decl. ¶ 4.) Due to  
22 the confidential nature of the possible settlement, the Parties first consulted publicly available  
23 resources; with each other; and with colleagues who are knowledgeable about and have experience  
24 working with healthcare antitrust professionals throughout the nation. (Johnson Decl., ¶ 9; Ward  
25 Decl., ¶ 6.) In conducting this review and consultation, the Parties worked to identify potentially  
26 qualified candidates nationwide, who are associated with law firms, monitoring firms, academia,  
27 consultant firms, alternative dispute resolution organizations, professional healthcare and antitrust  
28 bar associations and practice groups, healthcare advocacy organizations, and the judiciary (retired

1 jurists). (Johnson Decl. at ¶ 10; Ward Decl., ¶¶ 6-9.) Both parties also researched and reviewed  
2 monitor appointments in cases prosecuted by the U.S. Department of Justice Antitrust Division  
3 and Federal Trade Commission within the past 10 years. (Johnson Decl., ¶ 11; Ward Decl., ¶ 6.)

4 **2. The Parties Identified and Proposed an Adequate Slate of Potentially**  
5 **Qualified Applicants**

6 The Parties agreed at the outset that the monitor must be well versed in healthcare and  
7 antitrust, have sufficient balance, impartiality and credibility that all parties would be able to  
8 repose confidence in the monitor's determinations, and preferably have monitor experience.  
9 (Johnson Decl., ¶ 12; Ward Decl., ¶ 5.) Consistent with DOJ and ABA guidance, through this  
10 process the Parties sought to identify qualified and respected candidates and avoid potential and  
11 actual conflicts of interest. (Johnson Decl., ¶ 14; Ward Decl., ¶ 7-10, 13.) Applying these  
12 standards, the resulting pool of qualified and suitable candidates was a small one, as there are  
13 relatively few professional with sufficient healthcare antitrust experience and knowledge (many  
14 have antitrust or healthcare experience but not both). (Johnson Decl., at ¶ 15; Ward Decl., ¶ 7-10,  
15 13.) Of those, as discussed below, many have prior or existing relationships that could give rise to  
16 actual or potential conflicts of interest (e.g., candidates that had only represented providers or  
17 insurers but not both; candidates that had only held a regulatory/enforcement roles; candidates that  
18 had previously done work on behalf of Sutter or an insurer). Other factors, including the length of  
19 the monitor engagement, available resources for carrying out the engagement, and a lack of a  
20 demonstrated ability to be impartial, also narrowed the field of potential suitable applicants.

21 Consistent with DOJ monitor guidance, the Parties initially agreed that each would propose  
22 three candidates and invite them to apply for the monitorship. (Johnson Decl., ¶ 21.) The Parties  
23 initially each contacted three potential candidates by phone, and after securing their agreements of  
24 confidentiality, described the general terms of the monitorship and supplied them with the Request  
25 for Proposal. (*Id.* at ¶ 22.) Sutter continued to identify potential candidates and with the  
26 agreement of the Attorney General, subsequently contacted a seventh candidate, Ms. Lomax.  
27 (Ward Decl., ¶¶ 13-14.) Interested applicants executed a non-disclosure and confidentiality  
28 agreement prior to receiving a copy of the Request for Proposal (RFP), which referenced the terms

1 of the settlement that the Parties had provisionally agreed to as later reflected in the Settlement  
2 Agreement filed with the Court on December 19, 2019.<sup>4</sup> (Johnson Decl., ¶ 26.) Of the seven  
3 candidates contacted, five submitted applications to serve as monitor. (*Id.* at ¶ 24; Ward Decl., ¶¶  
4 12-15.) All five applicants had substantial antitrust health care expertise; several had experience  
5 as both an antitrust enforcer as well as a private practitioner; and two had monitor experience. (*Id.*  
6 at ¶ 27.) The candidate who declined indicated that he was not inclined to add to his existing  
7 workload. (*Id.* at ¶ 25; Ward Decl., ¶ 12.)

8         Three factors in particular contributed to a significant limitation of the pool of viable  
9 candidates. First, many potential applicants were eliminated from consideration based on conflicts  
10 of interest, as many experienced healthcare antitrust attorneys in California with managed care  
11 contracting expertise had represented Sutter or a major insurer.<sup>5</sup> (Johnson Decl., ¶ 16.) For this  
12 reason, while the Parties had initially focused on identifying potential applicants based in  
13 California, out of necessity, the Parties soon broadened the search to include candidates from  
14 throughout the U.S. All five interviewees were based out of state, including Mr. Caplan who is  
15 based in Massachusetts. (*Id.* at ¶ 17.) As a professional monitor, Mr. Caplan does not have  
16 professional relationships that give rise to the sort of actual or potential conflicts that affected  
17 other potential applicants who are practicing attorneys, because he is not engaged in any attorney-  
18 client relationships and does not face potential conflicts in future client engagements. The same  
19 applies to Ms. Lomax, who is a professor at Boston University.

20         Second, many candidates' practices were skewed toward either healthcare provider or  
21 insurer representation, but rarely had a balance of both. (Johnson Decl., ¶ 18.) This same pattern  
22 also appeared among neutrals, which is likely driven by referrals by similarly situated litigants  
23 and/or a reputation for understanding a certain constituency – the few arbitrators and mediators  
24 with extensive healthcare antitrust experience either had a history of presiding over matters  
25 involving healthcare insurers or healthcare providers, but not both. (*Id.* at ¶ 19.)

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26 <sup>4</sup> At this stage of the proceedings, it was critical to all Parties that the terms of the proposed  
27 settlement remain confidential, as the Parties were still engaged in the process of drafting the  
28 Proposed Final Judgment.

<sup>5</sup> The Parties asked applicants in the RFP for a list of potential conflicts over the last eight years.  
(See Johnson Decl., Exh. A, RFP, p. 5.)

1 Third, the length of the monitorship deterred some potential applicants who did not wish to  
2 jeopardize future healthcare business that would have to be turned away due to future potential  
3 conflicts from serving as the Monitor. (Johnson Decl., ¶ 20; Monitor Agmt., ¶ 2.5, p. 6.) The  
4 necessary tradeoff of turning away potential future business in exchange for serving as a Monitor  
5 which lacks a guaranteed level of activity and compensation for 10 years and possibly up to 13  
6 years, dampened interest in the position. The Monitor’s compensation may be relatively modest if  
7 the process works as intended by encouraging consensual dispute resolution among negotiating  
8 parties without resorting to the Monitor.<sup>6</sup> Moreover, in theory, the volume of disputes at the  
9 beginning of the monitorship will likely decline over time as an understanding develops among  
10 parties regarding the PFJ and covered contracting practices.

11 **B. Qualification Ratings, Including on Fostering Diversity and Inclusion in the**  
12 **Workplace**

13 Jesse Caplan more than satisfies all seven monitor criteria and does not present actual or  
14 potential conflicts or partiality concerns (discussed below). As the Court itself has recognized,  
15 Mr. Caplan is “extraordinary” and “extremely well-qualified.” (FT Aug. 12, 2020 at 61:25 -62:1,  
16 62:3.) Prior to joining AMI, where he has developed significant monitoring experience, he served  
17 as General Counsel of the Massachusetts Executive Office of Health and Human Services; Chief  
18 Legal Counsel for a health maintenance organization and was a prosecuting antitrust attorney at  
19 both the federal and state levels in healthcare. (Monitor Mot., pp. 4-5.) He has deep knowledge of  
20 both antitrust and healthcare. He has experience in dispute resolution. His candidacy also reflects  
21 a meaningful commitment to diversity. Mr. Caplan presented a proposed team that not only is  
22 diverse (including women and people of color), but in the Parties’ judgment also consists of  
23 members that are likely to play meaningful roles in Mr. Caplan’s ability to carry out his duties.  
24 (Johnson Decl., ¶ 28.) In reviewing the applicants’ responses to the RFP, the Parties took into  
25 account not only the composition of Mr. Caplan’s and other candidates’ proposed staffing

26 \_\_\_\_\_  
27 <sup>6</sup> Academic studies show that when negotiations are conducted with a mandatory arbitration  
28 backstop, parties generally reach agreement and actual arbitration is relatively rare. (See  
Plaintiffs’ Supp. Submission in Response to the Court’s Feb. 25, 2020 Order, filed May 22, 2020,  
p. 10.)

1 arrangements, but also tried to assess whether and how the proposed members of each candidate’s  
2 team would serve a relevant or meaningful role in fulfilling the duties of the Monitor.<sup>7</sup> (*Id.* at ¶  
3 29.)

4 Mr. Caplan’s decision to include Ms. Lomax on his team after the Parties invited him to  
5 apply strengthened his candidacy. Ms. Lomax, a woman of color, is a well-regarded and respected  
6 attorney with substantial knowledge and experience in healthcare antitrust matters. Indeed, Sutter  
7 identified Ms. Lomax as a qualified and suitable candidate early on in the monitor selection  
8 process. (Ward Decl., ¶ 13.) Several colleagues of Sutter’s outside counsel identified her as  
9 someone with the necessary knowledge, expertise, and judgment to serve as Monitor. (*Id.*)  
10 Indeed, a day before Mr. Caplan reached out to Ms. Lomax with whom he had worked in the  
11 Antitrust Section of U.S. Department of Justice, Sutter, after consulting with the Plaintiffs,  
12 contacted Ms. Lomax and invited her to apply for the Monitorship. (*Id.* at ¶¶ 14-16; Caplan Decl.  
13 ¶ 3-4.) While expressing interest in the opportunity, she declined due to her lack of resources (Ms.  
14 Lomax had recently transitioned from private practice to join the faculty of Boston University).  
15 (Lomax Decl., ¶ 2; Caplan Decl. ¶ 4.) She did however, accept Mr. Caplan’s invitation to be a  
16 consultant for his monitoring team, with Mr. Caplan’s application making clear that Ms. Lomax  
17 would play a major role in the Monitorship. (Lomax Decl., ¶ 3.) She also participated along with  
18 Mr. Caplan in each round of applicant interviews. (*Id.* at ¶ 4.) After final monitor selection, Ms.  
19 Lomax signed an employment contract with AMI to become its Managing Director of Antitrust  
20 and Trade Regulation in February 2020, and started at AMI in March 2020. (*Id.* at ¶ 5.)

21 **C. The Race and Gender Identity of All Applicants**

22 The Parties’ interest in and focus on fostering DEI is reflected in the RFP’s question  
23 regarding each applicant’s “commitment to diversity, equity, and inclusivity.” (Johnson Decl.,  
24 Exh. A, RFP, p. 4.) The Parties sought this information in an open-ended manner and gave  
25 applicants the opportunity to address their and their firm’s commitment to any aspect of DEI, of  
26

27 <sup>7</sup> We focus on gender and race based on the Court’s inquiry and note that the individuals may  
28 express affinity with other protected classes, but protected class information was not voluntarily  
disclosed.

1 which race and gender are a part. Each applicant addressed DEI with respect to gender<sup>8</sup> and race,  
2 and also provided information that was more expansive to include, for example, LGBTQ and  
3 disability, among others. (Johnson Decl. at ¶ 34.) While the RFP asked that each applicant  
4 include the name of each individual on the team and describe his or her “expertise, experience,  
5 qualifications, billing rates, and references,” the question did not ask that applicants identify either  
6 their own or their team members’ race, gender, or any other protected class. (Johnson Decl., Exh.  
7 A, RFP, pp. 4-5.) Each applicant identified themselves and their team members only by name and  
8 title. (Johnson Decl., ¶ 35.) Additionally, the parties received written descriptions of  
9 qualifications and other information requested by the RFP, copies of resumes or professional  
10 biographies, and in some instances, photographs. (*Id.* at ¶ 36.) Thus, the Parties’ responses to the  
11 Court’s question regarding applicants’ race and gender are largely based on observer  
12 identification.<sup>9</sup> (*Id.* at ¶ 37.)

13 The Court requests “an explanation as to why applicants are not asked to identify their  
14 gender or race as part of the process . . .” and “an explanation of the policy issues precluding the  
15 submission of the information requested by the Court.” (Order, p. 5.) The RFP did not  
16 specifically inquire about the race and gender of each applicant, though the RFP question was  
17 formulated such that it could have been answered with that information. The Parties’ decision to  
18 adopt this approach is best understood in the context of the legal authority governing employment  
19 hiring and standard best practices.

20 California’s Fair Employment and Housing Act (FEHA) prohibits pre-employment  
21 inquiries on gender or race, which are each considered a protected class under FEHA. (Cal. Code  
22 Regs., tit. 2, § 11016 [“Inquiries that directly or indirectly identify an individual on a basis [of a

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23  
24 <sup>8</sup> For our purposes, references to “gender” will also encompass “gender identity” and “gender  
expression.”

25 <sup>9</sup> The applicants’ observer-selected gender was cross-checked with pronoun usage in the  
26 Proposals. While the applicants’ observer-selected race is provided here, we recognize the  
27 potential discrepancy between self-identified and observer-identified race, and that self-identified  
28 information is preferred. (See EEOC, EEO-1 Instruction Booklet, available at  
<https://www.eeoc.gov/employers/eo-1-survey/eo-1-instruction-booklet> [instructs employers  
required to report protected class information to use observer-selected information only when an  
employee declines to voluntarily self-identify].)

1 protected class] are unlawful unless made pursuant to a permissible defense.”]; Cal. Gov. Code, §§  
2 12926; 12940.)<sup>10</sup> Promoting DEI may be a permissible defense as “affirmative action” under  
3 FEHA or its federal counterpart, Title VII of the Civil Rights Act of 1964. (Cal. Code Regs. tit. 2,  
4 § 11010, subd. (e) [permitting a bona fide voluntary affirmative action plan]; *United Steelworkers*  
5 *of Am., AFL-CIO-CLC v. Weber* (1979) 443 U.S. 193, 200 [Title VII’s prohibitions against racial  
6 discrimination does not condemn all voluntary, race-conscious affirmative action plans].) But  
7 where an employer disregards the result of a valid job selection process because it failed to yield a  
8 racially diverse group of candidates, the employer’s good faith belief that its actions were  
9 necessary to comply with Title VII’s prohibition against disparate-impact employment practices  
10 may not justify the employer’s race-conscious conduct under current case law “absent a strong  
11 basis in evidence that the [process] was deficient and that discarding the results is necessary to  
12 avoid violating the disparate impact provision.” (*Ricci v. DeStefano* (2009) 557 U.S. 557, 584.)

13 In any event, even if inquiries about protected class information were permissible here, the  
14 standard practice and prevailing wisdom is to avoid this line of inquiry in the absence of special  
15 measures to separate the protected class information from the information used to determine if a  
16 person is qualified for the job. The Equal Employment Opportunity Commission (EEOC)  
17 counsels the following:

18 We recommend that you avoid asking applicants about personal characteristics  
19 that are protected by law, such as race, color, religion, sex, national origin or age.  
20 These types of questions may discourage some individuals from applying, may be  
21 viewed suspiciously by some applicants, and may be considered evidence of  
22 intent to discriminate by the EEOC . . .<sup>11</sup>

23 Questions about an applicant's sex, (unless it is a bona fide occupational  
24 qualification (BFOQ) and is essential to a particular position or occupation) . . . .  
25 are generally viewed as non job-related and problematic under Title VII.<sup>12</sup>

26 . . . [E]mployers should not request information that discloses or tends to disclose  
27 an applicant's race unless it has a legitimate business need for such information. If

28 <sup>10</sup> The considerations underlying pre-employment inquiries are still relevant even though Mr. Caplan is not an employee.

<sup>11</sup> U.S. Equal Employment Opportunity Commission (EEOC), *What Shouldn't I Ask When Hiring*, available at <https://www.eeoc.gov/employers/small-business/4-what-cant-i-ask-when-hiring>.

<sup>12</sup> EEOC, *Pre-Employment Inquiries and Gender*, available at <https://www.eeoc.gov/pre-employment-inquiries-and-gender>.



1 an employer legitimately needs information about its employees' or applicants'  
2 race for affirmative action purposes and/or to track applicant flow, it may obtain  
3 the necessary information and simultaneously guard against discriminatory  
4 selection by using a mechanism, such as "tear-off" sheets. This allows the  
5 employer to separate the race-related information from the information used to  
6 determine if a person is qualified for the job.<sup>13</sup>

7 The Parties' question in the RFP follows standard best practices; asking about the  
8 applicants' commitment to DEI is likely to elicit information that is "sufficient to address the  
9 underlying issues" of DEI. (Order, fn. 8, p. 5.) That question and the requirement for applicants  
10 to describe themselves and each member of the applicant's team, invites voluntary self-  
11 identification of race, gender, or any other protected class. (Johnson Decl., Exh. A, RFP, pp. 4-5.)  
12 And implicit in those questions is the Parties' focus on DEI. The Parties' question re DEI elicited  
13 a comprehensive view of each applicant's contribution to DEI, which serves a similar purpose to  
14 soliciting protected class information to evaluate diversity and inclusivity in the workplace.  
15 (Johnson Decl. ¶¶ 38-39 [responses included policies regarding inclusivity and diversity, industry  
16 recognition of representation of underrepresented groups, including women, people of color and  
17 LGBTQ lawyers in leadership positions and promotions; indexes tied to DEI; recruitment and  
18 mentorship initiatives; and support for affinity groups, among others].)

19 Mr. Caplan has proposed a diverse team to work with him in serving as Monitor. It  
20 consists of three women and three people of color. (Caplan Decl. ¶ 5, 8.) Jesse Caplan is a white  
21 male, and his team includes Ms. Lomax, a woman of color, whom Mr. Caplan identified as taking  
22 a leading role in the monitoring team (and whom Sutter previously identified as a compelling  
23 monitor candidate due to her healthcare antitrust knowledge and experience. (*Id.* at ¶ 9.) She  
24 accompanied him to and actively participated in the final in-person interview round in November  
25 2020. (Lomax Decl., ¶ 4.) As for the other four applicants, the Parties believe that the racial and  
26 gender composition of their teams is as follows.<sup>14</sup>

- Team A: Applicant (white male) proposed a team comprised of five individuals: one

27 <sup>13</sup> EEOC, *Pre-Employment Inquiries and Race*, available at <https://www.eeoc.gov/pre-employment-inquiries-and-race>.

28 <sup>14</sup> See fn. 9.

- 1 female of color, one male of color, one white female, and one white male.
- 2 • Team B: Applicant (white male) proposed a team comprised of six individuals: one  
3 female of color, four white females, and one white male.
  - 4 • Team C: Applicant (white male) proposed a team comprised of five individuals: two white  
5 females and three white males.
  - 6 • Team D: Applicant (white male) proposed a team comprised of four individuals: one male  
7 of color, one white male, and two white females.

8 (Johnson Decl. ¶ 40.)

9 **D. Whether Outreach was Successful**

10 The Parties believe their outreach was successful because those efforts yielded a highly  
11 qualified consensus monitor candidate who satisfies all seven criteria and does not present any  
12 actual or potential conflicts or concerns about impartiality. This is particularly important, given  
13 the complexity of the issues that might come before the Monitor and the limited pool of viable  
14 candidates with extensive healthcare antitrust experience, balance, and lack of conflicts.  
15 Moreover, as in *Baltimore*, the Parties have selected a monitor team consisting of individuals who  
16 together have more of the requisite qualifications and experience than they have separately.  
17 (*Baltimore, supra*, 282 F.Supp.3d 897, 902-903.)

18 **IV. CONCLUSION**

19 For the reasons detailed herein, as well as in the Monitor Motion and the Plaintiffs'  
20 Supplemental Submissions regarding the monitor, the Parties believe that Mr. Caplan and his team  
21 have the experience, expertise, resources, and credibility to effectively serve as Monitor. The  
22 Parties' monitor selection process yielded a consensus candidate who satisfied all the criteria  
23 identified by the Parties. Mr. Caplan has assembled a highly qualified and diverse team. The  
24 Parties favorably view AMI's retention of Ms. Lomax as a Managing Director in senior  
25 management, as a further indicator of Ms. Lomax's significant role on the monitoring team.  
26 (Johnson Decl. ¶ 41.) The Parties consider Ms. Lomax integral to Mr. Caplan's candidacy and  
27 view his candidacy through the strength of her presence in his team according to non-DEI and DEI  
28 criteria, consistent with our evaluation of the comparative strengths of the other applicants and

1 their respective teams in the same manner.

2 The Parties believe that the selection of Mr. Caplan is well within the reaches of  
3 reasonableness and is part of a settlement that should be granted preliminary approval.

4

5 Dated: August 24, 2020

CALIFORNIA ATTORNEY GENERAL

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By:           /s/ Emilio Varanini            
Emilio Varanini  
Attorneys for The People of the State of California

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10 Dated: August 24, 2020

PILLSBURY & COLEMAN, LLP

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12

By:           /s/ Richard Grossman            
Richard Grossman  
Attorneys for Plaintiff Class

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15 Dated: August 24, 2020

JONES DAY

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By:           /s/ David Kiernan            
David Kiernan  
Attorneys for Defendants Sutter Health et al.

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**PROOF OF SERVICE**

**UFCW & Employers Benefit Trust vs. Sutter Health, et al.  
Case No. CCG-14-538451**

**People of the State of California, ex. rel. Xavier Becerra vs. Sutter Health  
Case No. CGC-18-565398**

**STATE OF CALIFORNIA, COUNTY OF CONTRA COSTA**

At the time of service, I was over 18 years of age and not a party to this action. I am employed in the County of San Francisco, State of California. My business address is 235 Montgomery Street, 17th Floor, San Francisco, CA 94104.

On August 24, 2020, I served true copies of the document(s) described as

**THE PARTIES' JOINT SUBMISSION IN RESPONSE TO THE COURT'S  
AUGUST 13, 2020 ORDER RE APPOINTMENT OF THE MONITOR**

**DECLARATION OF CHERYL L. JOHNSON IN SUPPORT OF THE  
PARTIES' JOINT SUBMISSION IN RESPONSE TO THE COURT'S  
AUGUST 13, 2020 ORDER RE APPOINTMENT OF A MONITOR**

**DECLARATION OF JESSE M. CAPLAN IN SUPPORT OF THE  
PARTIES' JOINT SUBMISSION IN RESPONSE TO THE COURT'S  
AUGUST 13, 2020 ORDER RE APPOINTMENT OF A MONITOR**

**DECLARATION OF MARGARET A. WARD IN SUPPORT OF THE  
PARTIES' JOINT SUBMISSION IN RESPONSE TO THE COURT'S  
AUGUST 13, 2020 ORDER RE APPOINTMENT OF A MONITOR**

**DECLARATION OF DIONNE C. LOMAX IN SUPPORT OF THE  
PARTIES' JOINT SUBMISSION IN RESPONSE TO THE COURT'S  
AUGUST 13, 2020 ORDER RE APPOINTMENT OF A MONITOR**

on the interested parties in this action as follows:

**BY E-MAIL OR ELECTRONIC TRANSMISSION:** Based on a court order or an agreement of the parties to accept service by e-mail or electronic transmission, I caused the document(s) to be sent from e-mail address llaflamme@fbm.com to the persons at the e-mail addresses listed below. I did not receive, within a reasonable time after the transmission, any electronic message or other indication that the transmission was unsuccessful.

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1 File & ServeXpress website (<https://secure.fileandservexpress.com>) pursuant to the Court Order  
2 establishing the case website and authorizing service of documents.

3 I declare under penalty of perjury under the laws of the State of California that the  
4 foregoing is true and correct.

5 Executed on August 24, 2020, at Concord, California.

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7 LouAnne Laflamme

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